# **2020** Apportionment and Allocation of Income

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Attach this schedule behind the California tax return and prior to the supporting schedules.

For calendar year 2020 or fiscal year beginning month (mm/dd/yyyy)

Name as shown on your California tax return.

TAXABLE YEAR

, and ending (mm/dd/yyyy)\_\_\_\_\_

SSN, ITIN, FEIN, CA corp no., or CA SOS file no.

#### Water's-Edge Filers Only: If controlled foreign corporations are included in the combined report, attach form FTB 2416.

	a Net income (loss) after state adjustments from Form 100 or Form 100W, Side 2, I line 14; Form 100X, line 4. Form 565 and Form 568 filers: Enter the total of line 1				
		unout	th line 11c from		
	Schedule K (565 or 568) less the total of line 12 through line 13e from Schedule I	-		<b>1</b> a	00
	b Water's-edge foreign investment interest offset from form FTB 2424, line 17			<b>1</b> b	00
	<b>c</b> Total. Combine line 1a and line 1b			<b>1</b> c	00
Non	business Income (Loss) from All Sources. See General Information A for definition				
	Dividends included on line 1a and not deducted on Form 100, Side 2, line 11;		oxampioo.	-	
	Form 100W, Side 2, lines 11a/b; or Form 100S, Side 2, lines 9 and 10 •	2	l l	00	
	Interest. Attach schedule	3	-	00	
	Net income (loss) from the rental of property from Schedule R-3,	•		<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	
	line 3, column (c)	4	ſ	00	
	Royalties. Attach schedule	4 5	-	00	
	Gain (loss) from the sale of assets from Schedule R-4, line 2, column (e) •	6		00	
		0		10	
	Gain (loss) from sale of a nonbusiness interest in a partnership or LLC.	_			
	Attach schedule	7 8		00	
	Miscellaneous nonbusiness income (loss). Attach schedule			_	
	Total nonbusiness income (loss). Combine line 2 through line 8			9	00
	iness Income (Loss) before Apportionment (subject to a separate apportionment fo		·		
	Nonunitary partnership or LLC business income (loss)	10	0	00	
	Income (loss) from a separate trade or business.				
	Attach supplemental Schedule R	11	-	00	
	Business income (loss) deferred from prior years. See General Information L	12	C	00	
	Capital gain (loss) netting subject to separate apportionment.				
	See General Information M	13		00	
	Total separately apportionable business income (loss). Combine line 10 through line			14	00
15	Total business income (loss) subject to apportionment for this trade or business, su				
	and line 14 from line 1c.				00
	Interest offset from Schedule R-5, line 7 or line 16 (California domiciliaries only)				00
	Business income (loss) for this trade or business subject to apportionment. Combin				00
18	<b>a</b> Apportionment percentage from Schedule R-1, Part A, line 2 or Part B, line 5			lla 18a	
	<b>b</b> Business income (loss) apportioned to California. Multiply line 17 by line 18a			🕨 18b	00
Non	business Income (Loss) Allocable to California. If no income (loss) is allocable to	Califo	rnia, do not complete		
line	19 through line 26, enter -0- on line 27 and go to Side 2, line 28.				
19	Dividends and interest income (if taxpayer's commercial domicile is in California):				
	a Dividends included in line 2 above			<b>1</b> 9a	00
	<b>b</b> Interest included in line 3 above			19b	00
20	Net income (loss) from the rental of property within California from Schedule R-3, I	ine 3, d	column (b) 🤇	20	00
	Royalties. Attach schedule			21	00
22	ي Gain (loss) from the sale of assets within California from Schedule R-4, line 2, total	of colu	umn (b) and		
	column (d). Combined reporting groups, see General Information M			22	00
	Gain (loss) from sale of a nonbusiness interest in a partnership or LLC. Attach sche			23	00
	Miscellaneous nonbusiness income (loss). Attach schedule			24	00
	Total nonbusiness income (loss) allocable to California. Combine line 19a through li				00
25	Interest offset from line 16 allocated to income included on line 19a and line 19b (C				
26	See General Information J			26	00

Nar	ne as shown on your California tax return.		SSN, IT	IN, F	EIN, CA corp n	o., or CA SOS file no.
Ca	ifornia Business Income (Loss) subject to a separate apportionment formula.					
28	California business income (loss) from a nonunitary partnership or LLC $ullet$	28		00		
29	California income (loss) from a separate trade or business. Attach supplemental schedule R	29		00		
30	California business income (loss) deferred from prior years.	23				
	See General Information L	30		00		
Ne	Total business income (loss) separately apportioned to California. Combine line 28 the <b>Income (Loss) for California Purpose</b> Post-apportioned and allocated amounts from capital gain (loss) netting. See General Information M	-			31	00
33	3 Net income (loss) for California purposes before contributions adjustment. Combine lines 18b, 27, 31, and 32					00
34	Contributions adjustment from Schedule R-6, line 15			•	34	00
35	Net income (loss) for California purposes. Combine line 33 and line 34. Enter here a Form 100W, Side 2, line 18 or Form 100S, Side 2, line 15			•	35	00

# **Complete the applicable** Schedules R-1 through R-7, starting on Side 3.

Name as shown on your California tax return.

SSN, ITIN, FEIN, CA corp no., or CA SOS file no.

#### Schedule R-1 Apportionment Formula.

_	art A Standard Method – Single-Sales Factor Formu	(a)	(b)	(c) Percent within Califor
	See General Information G and Specific Instructions.	Total within and outside California	Total within California	[(b) ÷ (a)] x 100
	Sales: Gross receipts, less returns, and allowances			
	a Sales delivered or shipped to California purchasers.			
	(i) Shipped from outside California			
	(ii) Shipped from within California			
	<b>b</b> Sales shipped from California to:			
	(i) The United States Government			
	(ii) Purchasers in a state where the taxpayer is not taxable		•	
	<b>c</b> Total other gross receipts			
	(i) Sales from services		•	
	(ii) Sales or other income from intangibles			
	(iii) Sales from rental, leasing or licensing of tangible or real property			
	(iv) Sales from other gross receipts		•	
			•	
	<b>d</b> Sales from partnerships or LLCs treated as partnerships			
	Total sales	•		
	Apportionment percentage. Divide total sales column (b) by total			
	sales column (a) and multiply the result by 100. Enter the result here			
	and on Schedule R, Side 1, line 18a. See General Information H $\ldots$ .			• · ·
2	art B Three-Factor Formula. Complete this part only if the	corporation uses the three-facto	or formula.	
		(a) Total within and outside California	<b>(b)</b> Total within California	(c) Percent within Califo [(b) ÷ (a)] x 100
	<b>Property:</b> Use the average yearly value of owned real and tangible			
	personal property used in the business at original cost. See General			
	Information E. Exclude property not connected with the business			
	and the value of construction in progress.			
	Inventory			
	Buildings			
	Machinery and equipment (including delivery equipment)			
	Furniture and fixtures			
	Land			
	Other tangible assets. Attach schedule.			
	Rented property used in the business. See General Information E			
	Total property	•	•	• ·
	<b>Payroll:</b> Use employee wages, salaries, commissions, and other compensation related to business income. See General Information F.			- [
	Total payroll	•		• ·
	Sales: Gross receipts, less returns, and allowances. See General			
	Information G and Specific Instructions.			
	a Sales delivered or shipped to California purchasers.			
	(i) Shipped from outside California			
	(ii) Shipped from within California			
	<b>b</b> Sales shipped from California to:			
	(i) The United States Government			
	(ii) Purchasers in a state where the taxpayer is not taxable			
	<b>c</b> Total other gross receipts	•	•	
	Total sales	•	•	•
-	Total percent. Add the percentages in column (c)			
ŀ				
	Apportionment percentage. Divide line 4 by 3, enter the result here			

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Na	me as shown on your California tax return.		SSN, I	TIN, FEIN, CA corp no., or CA SOS file no.			
S	chedule R-2 Sales and General Questionnaire. Attach additi	onal sheets if nec	essary.				
1	Describe briefly the nature and location(s) of the California business activitie	es					
2	State the exact title and principal business activity of all joint ventures, partr	nerships, or LLCs in v	which the corporation	has an interest			
3	Does the California sales figure on Schedule R-1 (or a comparable schedule in a combined report) include all sales shipped from California where the purchaser is the U.S. Government? Yes No If "No," explain.						
4	Does the California sales figure on Schedule R-1 (or a comparable schedule in a combined report) include all sales shipped from California to states in which the taxpayer is not subject to tax? See General Information G and Specific Instructions. Yes No If "No," explain.						
5	a Did the taxpayer use reasonable approximation to assign sales under Schult "Yes," provide a brief description	edule R-1, Part A, lin	e 1c (i)-(iv)? •	Yes No			
	b Did the taxpayer change reasonable approximation method to assign sales If "Yes," provide a brief description of the new method.		turn filed? See Specif	ic Instructions. 🗌 Yes 🛄 No			
6	Are the nonbusiness items reported on Schedule R, Side 1, line 2 through li consistently on all state tax returns filed by the taxpayer? $\Box$ Yes $\Box$ No						
7	Has this corporation or any member of its combined unitary group changed returns? See General Information I. Yes No If "Yes," explain.	the way income is a	pportioned or allocate	ed to California from prior year tax			
8	Does the California sales figure on Schedule R-1 (or comparable schedule in $\Box$ Yes $\Box$ No If "No," indicate the name of the selling member and the r	• •		•			
9	Does the California sales figure on Schedule R-1 (or comparable schedule in California which have an ultimate destination in California?			vered to customers outside			
S	chedule R-3 Net Income (Loss) from the Rental of Nonbusin	ess Property					
		<b>(a)</b> Total outside California	<b>(b)</b> Total within California	<b>(c)</b> Total outside and within California (a) + (b)			
1	Income from rents						
2	Rental deductions						
3	Net income (loss) from rents. Subtract line 2 from line 1. Enter the result here and enter column (c) on Side 1, line 4; enter column (b)			۲			

#### Schedule R-4 Gain (Loss) from the Sale of Nonbusiness Assets

California sales of nonbusiness assets include transactions involving: (1) real property located in California; (2) tangible personal property, if it had a situs in California at the time of sale, or if the corporation is commercially domiciled in California and not taxable in the state where the property had a situs at the time of sale; and (3) intangible personal property if the corporation's commercial domicile is in California or the income is otherwise allocable to California.

	Description of property sold	Real estate and othe	r tangible assets	Intangible	assets	Total
		<b>(a)</b> Gain (loss) from outside California	<b>(b)</b> Gain (loss) from within California	<b>(c)</b> Gain (loss) from outside California	<b>(d)</b> Gain (loss) from within California	<b>(e)</b> Gain (loss) (a)+(b)+(c)+(d)
1		۲	۲	۲	۲	۲
		۲	۲	۲	۲	۲
		۲	۲	۲	۲	۲
2	Total gain (loss)	۲	۲	۲	۲	۲

Enter total gain (loss) line 2, column (e) on Side 1, line 6 and enter total of line 2, columns (b) and (d) on Side 1, line 22.

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Name as shown on your California tax return.

SSN, ITIN, FEIN, CA corp no., or CA SOS file no.

# Schedule R-5 Computation of Interest Offset. Complete only if there are entries on line 2 and/or line 3 of Schedule R and if Schedule R-1 is required. See General Information J. (California domiciliary only)

1	Total interest expense deducted	1			
2	Water's-edge foreign investment interest offset from Side 1, line 1b	2			
3	Balance. Subtract line 2 from line 1	3			
4	Total interest income (Form 100 or Form 100W, Side 1, line 4 and Schedule F, line 5a			1	
	and line 5b; or Form 100S, Side 1, line 3 and interest income included on Schedule F,				
	line 5 or Schedule K, line 4)	4			
5	Nonbusiness interest income from Side 1, line 3	5			
6	Business interest income. Subtract line 5 from line 4			6	
7	Excess interest expense over business interest income. Subtract line 6 from line 3. If line 6 ex	xceeds	line 3,		
	enter -0- here and on Side 1, line 16, and <b>do not</b> complete the rest of this schedule			7	
8	Total dividend income				
9	Deducted dividends from Form 100, Side 2, lines 10 and 11; Form 100W, Side 2,				
	lines 10 and 11a/b; or Form 100S, Side 2, lines 9 and 10	9			
10	Net dividend income. Subtract line 9 from line 8			10	
11	Business dividend income	11			
12	Deducted dividends from Form 100, Side 2, lines 10 and 11; Form 100W, Side 2,				
	lines 10 and 11a/b; or Form 100S, Side 2, lines 9 and 10, attributable to business				
	dividend income	12			
13	Net business dividend income. Subtract line 12 from line 11			13	
14	Net nonbusiness dividend income. Subtract line 13 from line 10			14	
15	Total nonbusiness interest and dividend income. Add line 5 and line 14			15	
16	Enter the lesser of line 7 or line 15. Enter here and on Side 1, line 16			16	

If interest and/or dividend income is reported on Side 1, line 19a or line 19b, enter the allocable portion of Schedule R-5, line 16 on Side 1, line 26. See General Information J. If no interest or dividend income is reported on Side 1, line 19a or line 19b, **do not** deduct any interest expense on Side 1, line 26.

#### Schedule R-6 Contributions Adjustment. See General Information N.

1	Total contributions paid (current year and carryover amount)	1	
2	Net income (loss) after state adjustments from Side 1, line 1c	2	
3	Portion of dividends deductible under R&TC Sections 24410 and 24411 (from Form 100, Side 2, line 11;		
	Form 100W, lines 11a/b; or Form 100S, lines 9 and 10), and other adjustments. See General Information N	3	
4	Contributions deducted on Form 100, Form 100W, or Form 100S.	4	
5	Total. Add line 2 through line 4. If zero or less, enter -0-	5	
6	Multiply line 5 by 10% (.10)	6	
7	Net income (loss) for state purposes before contributions adjustment from Side 2, line 33	7	
8	Business dividends deductible on line 3 multiplied by the average apportionment percentage from Schedule R-1, Part A,		
	line 2 or Part B, line 5	8	
9	Amount of line 3 attributable to nonbusiness dividends reported on Side 1, line 19a	9	
10	Contributions deducted (from line 4 above) multiplied by the average apportionment percentage from Schedule R-1, Part A,		
	line 2 or Part B, line 5	10	
11	Total. Add line 7 through line 10. If zero or less, enter -0	11	
	Multiply line 11 by 10% (.10)	12	
Car	stributions Adjustment		
	ntributions Adjustment Enter the amount shown on line 10	13	
	Amount of contributions allowable:	13	
14		14a	
	<b>a</b> If line 1 equals or exceeds line 6, enter the lesser of line 1 or line 12		
4.5	<b>b</b> If line 1 is less than line 6, divide line 11 by line 5. Then multiply line 1 by the result and enter here	14b	
15	Contributions adjustment. Subtract line 14a or line 14b from line 13. Enter here and on Side 2, line 34.		
	If the result is a negative amount, enter in brackets $\ldots$ $m{m{0}}$	15	

TAXABLE YEAR

2020

**Election to File a Unitary Taxpayers' Group Return** 

R-7

Fill out the Schedule R-7 Election completely to make a valid election. Name of corporation filing the single group return (key corporation\*)

California corporation number

This election is an integral part of the return of all taxpayers participating in the election, and must be filed annually with Schedule R. Signing the California tax return is an acknowledgement that the key corporation and its electing affiliates agree to comply with the terms and conditions contained in this Schedule R-7 Election. (See Side 7 for the terms of this election).

#### Part I Taxpavers Electing to File, or No Longer Included in the Single Group Return. See instructions below before completing the tables.

\*The key corporation must be taxable in California and, where applicable, be the parent corporation. If the parent corporation is not a California taxpayer, the key corporation should be the California taxpayer with the largest property factor numerator in California. For a complete definition of a key corporation, see Side 7 Terms and Conditions.

In order for a group return to satisfy the individual subsidiary's filing requirements, the Schedule R-7 must include all of the information requested in Part I. Section A. (see Cal. Code Regs., tit. 18 section 25106.5-11). If the information in Part I, Section A, is not filled out completely, the electing member(s) Schedule R-7 election may be disallowed. If an electing member(s) Schedule R-7 election is disallowed, they must file a separate California return.

Check box A if the electing member is incorporated, organized, qualified, or registered to do business in California.

Check box B if the electing member has any property, payroll, sales in California, or derives income from sources within California, but is not doing business in California. Check box C if the corporation is a new electing member for this current group.

Enter the California corporation number if one was assigned by the California Secretary of State (SOS) or the Franchise Tax Board (FTB).

Note: Schedule R-7, Part I, Section A, should only contain information of corporations that are required to file a return in California, and who are subject to California income or franchise tax. If a corporation does not have a California return filing requirement, the entity should not be listed in this Part I, Section A. The entity should be listed in Part II, Other Affiliated Corporations. The first corporation listed should be the "key corporation." The "key corporation" information entered in Schedule R-7, Part I, Section A, must match the information of the corporation entered on Form 100 or Form 100W, Side 1.

Total the number of members (including parent/key corporation) listed below, and enter the result on Form 100 or 100W. Side 1, Schedule Q, Question B3.

Section A – List of Taxpayers Making Election to Fil	e a Single	Group Tax	<b>Return.</b> A	ttach additional sheets	using the same forma	at, if necessary.
Electing taxpayer corporation (Enter the <b>legal name</b> that is filed with the California SOS. <b>Do not</b> use abbreviations unless the abbreviation is part of the legal name.)	A	В	C	California corporation number (if one is assigned)	FEIN	Total self-assessed tax
(California key corporation name*)						
	ullet	$oldsymbol{O}$	$oldsymbol{O}$	$\odot$	$\odot$	$\odot$
	ullet			$\odot$	$\odot$	$\odot$
		$\bullet$	۲	٢	$\odot$	۲
$\bullet$	$\odot$	۲	$\bigcirc$	۲	$\textcircled{\textbf{0}}$	۲
	$\bigcirc$	$\bullet$	$\bullet$	۲	۲	
	$\bigcirc$	•		•		
	$\bullet$	۲	$\bullet$	٢	۲	
•	ullet	$\odot$		۲	$\odot$	
	$\bigcirc$	$\bullet$	$\bullet$	۲	۲	
	$\bigcirc$	•	$\bullet$	۲		
	$\bigcirc$	•	$\bullet$	۲		
$\overline{\mathbf{O}}$	$\bigcirc$	•	$\bullet$	•		
•	$\bigcirc$	۲	$\bullet$	۲	۲	
	$\bullet$	$\bullet$	$\bullet$	۲	۲	
	$\bigcirc$	•		•		
•	$\bigcirc$	•		•		
•	$\bullet$	$\bullet$	$\bullet$	۲	۲	$\textcircled{\textbf{0}}$
•	$\odot$	•		•		$\overline{\bullet}$
$\bullet$	$\bigcirc$	•	•	٢		
•	•	•	0	•	•	•
•	•	•	•	•	•	•
Total group self-assessed tax	-	_	-			

Name of corporation filing the single group return (key corporation\*)

California corporation number

#### **Part I** Taxpayers Electing to File, or No Longer Included in the Single Group Return. See instructions below before completing the tables. (continued) Use Part I, Section B, to list each taxpayer that is no longer included in the single group tax return from prior year Part I, Section A. Include each taxpayer's legal name, California corporation number or federal employer identification number (FEIN), and effective date in the space provided. The effective date is the date that the entity is removed from the single group tax return.

ection B – List of Taxpayers No Longer Included in the Single Group Ta Taxpayer's name (Enter the <b>legal name</b> that is filed with the California SOS)	California corporation number (if one is assigned)	FEIN	Effective date (mm/dd/yyyy)

Part II Other Affiliated Corporations. List each affiliated corporation not listed in Part I, Section A. A corporation is an affiliated corporation for this purpose if it is a member of the same commonly controlled group (see R&TC Section 25105(b) and FTB Pub. 1061, Guidelines for Corporations Filing a Combined Report, for more information). All affiliated corporations should be listed whether or not they are California taxpayers or are unitary with the key corporation. Include the California corporation number for each taxpayer. If the California corporation number is not available, then include the FEIN.

List of Affiliates Not Included in Part I, Section	<b>A.</b> Attach additional sheets	using the s	ame forma	t, if necess	ary.			
Affiliate corporation's name	California corporation number (if applicable) or FEIN Cif applicable) or FEIN		fornia tax a different ir than the		prporation disposed of e year?			
		Yes	No	Yes	No	Acq.	Dis.	Date (mm/dd/yyyy)
$\textcircled{\bullet}$				$\odot$		$\odot$		$\odot$
$\textcircled{\bullet}$	۲	۲	۲	۲	۲	$oldsymbol{O}$		
	۲	۲	۲	۲	۲	۲	۲	۲
	۲	۲	۲	۲	۲	۲	۲	۲
$\odot$	۲	۲	۲	۲	۲	۲	۲	۲
۲	۲	٢	۲	۲	۲	ullet	۲	۲

Schedule R-7 - Terms and Conditions. This election is an integral part of the return of all taxpayers participating in the election, and must be filed annually with Schedule R. Signing the California tax return is an acknowledgement that the key corporation and its electing affiliates agree to comply with the following terms and conditions:

Each of the taxpayers listed in Schedule R-7, Part I, Section A, hereby elect to file a single unitary taxpayers' group return. The unitary taxpayers' group return constitutes the return for each member of the electing group and satisfies the requirement of each electing member to file its own return.

Each corporation that elects to participate in a group return agrees to be bound by the terms and conditions specified in this schedule and instructions under General Information P, Group Return Election. The filing of its group return indicates acceptance of all terms and conditions To be eligible, each corporation must meet all of the following:

- Be a taxpayer required to file a return in California.
- 2 Be a member of a combined report for its entire taxable vear
- 3) Have the same taxable year as the key corporation or have a taxable year that is wholly included
- within the taxable year of the key corporation. Have the same statutory filing date as the key 4) corporation for the taxable year.

The key corporation must file the unitary taxpayers' group return. With the initial return and thereafter, any payment of taxes for the taxable year shall be made using the key corporation's California corporate number as designated in Part I, Section A.

The key corporation must be taxable in California and, where applicable, be the parent corporation. If the parent corporation is not a California taxpayer, the key corporation should be the California taxpayer with the largest property factor numerator in California. For the election to be valid, the key corporation's powers, rights, and privileges must not be suspended or forfeited. The key corporation agrees to act as surety and agent (including filing a single power of attorney for the group, when applicable) for each member of the group. In addition, all electing members agree that subsequent adjustments to the liability of the members of the group may be assessed, billed, or paid to the key corporation on behalf of its members, either in the name of the key corporation or the name of the members. Adjustments to the liability of the members of the group will ordinarily be reflected in a single notice. However, supplemental schedules reflecting the adjusted liability of each member will be provided upon request.

A California waiver of a statute of limitation (SOL) by the key corporation will waive the SOL for **all** electing member corporations. If the key corporation does not fulfill its obligation to pay tax or act on behalf of its members, each member may be independently assessed or billed for its own tax liability. If that becomes necessary, each member

will generally be credited with taxes previously paid in accordance with the member's self-assessed tax liability (see FTB Legal Ruling 95-2).

It is the responsibility of the members of the group to assure that amounts paid by one member on behalf of another are properly accounted for between the members. For electing members subject to the franchise tax, the liability for each electing corporation cannot be less than the minimum tax.

The election is binding on all members for all matters for the taxable year of the election. If some or all of the corporations included in the election to file a unitary taxpayers' group return are later determined not to be members of the unitary group of the key corporation, the key corporation and electing members agree that any subsequent adjustment for any and all members included in the original group return may still be assessed, billed, or paid by the key corporation or paid by the key corporation.

The election remains in effect for the payment of estimated tax and tax paid with an extension of time to file for the following year by the key corporation on behalf of the group, unless a written notice of termination of the election is provided to the FTB on or before the time of payment.

See General Information P, Group Return Election, for more information.

# **2020 Instructions for Schedule R**

Apportionment and Allocation of Income

## **General Information**

This schedule is used by all taxpayers who are required to apportion business income. Special instructions apply to individuals, partnerships and limited liability companies (LLCs). See General Information B, Individuals, and General Information C, Partnerships and Limited Liability Companies, for more information.

#### Unless stated otherwise, the term "corporation" as used in these instructions and schedules includes "banks." See Cal. Code Regs., tit. 18 section 23038(a)(1) for more information.

Revenue and Taxation Code (R&TC) Section 25128.7 requires all business income of an apportioning trade or business, other than an apportioning trade or business under R&TC Section 25128(b), to apportion its business income to California using the single-sales factor formula. See General Information G, Sales Factor; General Information H, Computation of Apportionment Percentage; Specific Line Instructions; R&TC Section 25128.7; or go to **ftb.ca.gov** and search for **single sales factor**, for more information.

R&TC Section 25136 requires **all** taxpayers to assign sales, other than sales of tangible personal property, using market assignment. The market assignment method and single-sales factor apportionment may result in California sourced income or apportionable business income if a taxpayer is receiving income from intangibles or services from California sources. Such income is determined as follows:

- Sales from services are assigned to California to the extent that the purchaser of the service receives the benefit of the service in California.
- 2. Sales of intangible property are assigned to California to the extent that the intangible property is used in California. For marketable securities, the sales are in California if the customer is in California.
- 3. Sales from the sale, lease, rental, or licensing of real property are assigned to California if the real property is located in California.
- 4. Sales from the rental, lease, or licensing of tangible personal property are in California if the property is located in California.

See R&TC Section 25136 and Cal. Code Regs., tit. 18 section 25136-2, or go to **ftb.ca.gov** and search for **market assignment**, for more information.

R&TC Section 25135(b) adopted the Finnigan rule in assigning sales from tangible personal property.

R&TC Section 25120 was amended to add the definition of gross receipts.

For more information regarding the Finnigan rule and gross receipts, see General Information G, Sales Factor, Specific Line Instructions, or go to **ftb.ca.gov** and search for **corporation law changes**.

A taxpayer is "doing business" if it actively engages in any transaction for the purpose of financial or pecuniary gain or profit in California or if **any** of the following conditions is satisfied:

- The taxpayer is organized or commercially domiciled in California.
- The sales, as defined in R&TC Section 25120(e) or (f), of the taxpayer in California, including sales by the taxpayer's agents and independent contractors, exceed the lesser of \$610,395 or 25% of the taxpayer's total sales.
- The real property and tangible personal property of the taxpayer in California exceed the lesser of \$61,040 or 25% of the taxpayer's total real property and tangible personal property.
- The amount paid in California by the taxpayer for compensation, as defined in R&TC Section 25120(c), exceeds the lesser of \$61,040 or 25% of the total compensation paid by the taxpayer.

In determining the amount of the taxpayer's sales, property, and payroll for doing business purposes, include the taxpayer's pro rata share of amounts from partnerships and S corporations. For more information, refer to R&TC Section 23101 or go to **ftb.ca.gov** and search for **doing business**.

R&TC Section 24410 was repealed and re-enacted to allow a "Dividends Received Deduction" of qualified dividends received from an insurer subsidiary. The deduction is allowed whether or not the insurer is engaged in business in California, if at the time of each payment at least 80% of each class of stock of the insurer was owned by the corporation receiving the dividend. An 85% deduction is allowed for gualified dividends. A portion of the dividends may not qualify if the insurer subsidiary paying the dividend is overcapitalized for the purpose of the dividends received deduction. Get Schedule H (100), Dividend Income Deduction; Schedule H (100W), Dividend Income Deduction - Water's-Edge Filers; or Schedule H (100S), S Corporation Dividend Income Deduction, for more information.

Dividend elimination is allowed regardless of whether the payer/payee are taxpayer members of the California combined unitary group return, or whether the payer/payee had previously filed California tax returns, as long as the payer/payee filed as members of a comparable unitary business outside of this state when the earnings and profits from which the dividends were paid arose.

In addition, dividend elimination is allowed for dividends paid from a member of a combined unitary group to a newly formed member of the combined unitary group if the recipient corporation has been a member of the combined unitary group from its formation to its receipt of the dividends. Earnings and profits earned before becoming a member of the unitary group do not qualify for elimination. See R&TC Section 25106 for more information.

In *Farmer Bros. Co.* vs. *Franchise Tax Board* (2003) 108 Cal App 4th, 134 Cal Rptr. 2nd 390, the California Court of Appeal found R&TC Section 24402 to be unconstitutional. A statute that is held to be unconstitutional is invalid and unenforceable. Therefore, R&TC Section 24402 deduction is not available.

# A Apportionment and Allocation

Apportioning Trade or Business – An apportioning trade or business is a distinct trade or business that is required to apportion its business income because it is derived from sources within and outside California. For more information, refer to R&TC Sections 25101, 25110, 25120, and 25128.7. For individuals, partnerships, and LLCs with income or loss from a trade or business conducted within and outside of California, see General Information B, Individuals, and General Information C, Partnerships and Limited Liability Companies, for more information.

**Apportionment** – Generally refers to the division of business income among states by the use of an apportionment formula.

**Allocation** – Generally refers to the assignment of nonbusiness income to a particular state.

When a corporation's income is from sources both within and outside California, the portion of the corporation's total net income that has its source in California is determined using R&TC Sections 25120 through 25141 and the applicable regulations, which generally conform to the Uniform Division of Income for Tax Purposes Act. The first step is to determine which portion of the corporation's net income is "business income" and which portion is "nonbusiness income." Nonbusiness income is allocated to specific states as provided in R&TC Sections 25123 through 25127 and the applicable regulations. Business income is apportioned to the states in which the business is conducted. Business income is apportioned based on: (1) the sales factor if the taxpayer is required to use the single-sales factor formula, or (2) property, payroll and sales factors, if using the three-factor formula. See R&TC Sections 25128.7 and 25128 for information regarding single-sales factor or three-factor formulas, R&TC Sections 25129 through 25141 for apportionment rules, and the regulations supporting these code sections. The corporation's California source net income is the sum (or net) of the business income apportioned to California, income from a trade or business conducted totally in California, plus the nonbusiness income items directly allocated to California.

California Source Income - California source income includes income earned within the state, resulting from property owned or business conducted in California.

Business Income - is defined by Cal. Code Regs., tit. 18 section 25120(a) as income arising from transactions and activities in the regular course of the corporation's trade or business. Business income includes income from tangible and intangible property if the acquisition, management, and disposition of the property constitute integral parts of the corporation's regular trade or business operations. Accordingly, the critical element in determining whether income is "business income" or "nonbusiness income" is the identification of the transactions and activities that are the elements of a particular trade or business. In general, all transactions and activities of the corporation that are dependent on or contribute to the operations of the corporation's economic enterprise as a whole give rise to business income.

The California Supreme Court held that the definition of business income contains both a transactional test and a functional test and includes income from the sale of a business asset or right, even if the income is derived from an extraordinary event (Hoechst Celanese Corp. vs. Franchise Tax Board, (2001) 25 Cal. 4th 508).

Example 1 – Corporation Y owns 30% of Corporation X. Corporation Y makes substantial purchases from Corporation X for use in its unitary business operations and, except for the ownership percentage, would be considered unitary with Corporation X's business operations. A dividend from Corporation X paid to Corporation Y is

multistate chain of men's clothing stores. Corporation A purchases a five-story office building primarily for use in connection with its

principal business. It uses the street floor as one of its retail stores and the second and third floors for its general corporate headquarters. It leases the remaining two floors to others. The rental of the two floors is incidental to the operation of Corporation A's business. The rental income is business income.

**Example 3** – Corporation B is engaged in the multistate business of manufacturing and selling industrial chemicals. In connection with that business, Corporation B obtained patents on some of its products. Corporation B licensed the production of the chemicals in foreign countries. In return, Corporation B receives royalties. The royalties received by Corporation B are business income.

**Example 4** – In conducting its multistate manufacturing business, Corporation C systematically sells and replaces automobiles, machines, and other equipment used in the business. The gains or losses resulting from those sales constitute business income.

**Example 5** – Corporation D is engaged in a multistate manufacturing and selling business. Corporation D usually has working capital that it regularly invests in interest bearing securities. The interest income is business income.

Nonbusiness Income - means all income other than business income.

In accordance with R&TC Sections 25120 through 25141 inclusive, the income of the corporation is business income unless clearly classifiable as nonbusiness income. Nonbusiness income must be computed net of related expenses.

Example 6 - Corporation E operates a multistate chain of men's clothing stores. Corporation E invests in a 20-story office building and uses the street floor as one of its retail stores and the second floor for its general corporate headquarters. The remaining 18 floors are leased to others. The rental of the 18 floors is not incidental to, but rather is separate from, the operation of the trade or business of Corporation E. The net rental income is nonbusiness income of the clothing store business.

**Example 7** – Corporation F operates a multistate chain of grocery stores. An office building that had been used as the corporate headquarters did not provide adequate space. A new and larger building, located elsewhere, was acquired for use as the new headquarters. The old building was rented to an investment company under a five-year lease. Upon expiration of the lease, the building was sold at a gain (loss). The gain (loss) on the sale is nonbusiness income and the rental income received during the lease period is nonbusiness income.

The following special rules apply to gain or loss from the sale by a corporation of a nonbusiness partnership interest:

- If 50% or less of the value of the partnership's assets at the time of sale consist of intangibles, divide the original cost of tangible property in California owned by the partnership at the time of the sale by the original cost of all tangible personal property owned by the partnership at the time of the sale. Multiply this ratio by the gain or loss to find the California amount.
- If more than 50% of the value of the partnership's assets at the time of sale consist of intangibles, multiply the gain or loss by the sales factor of the partnership for its first full taxable period immediately preceding the taxable period during which the partnership interest was sold to find the California amount.

# **B** Individuals

Nonresidents and resident individuals eligible for the other state tax credit who have income or loss from a trade or business activity conducted within and outside California generally must apportion their income in accordance with the provisions of R&TC Sections 25120 through 25141 (see Cal. Code Regs., tit. 18 section 17951-4). Items of income or loss that would be treated as nonbusiness income under those sections if earned by a corporation should be sourced using the normal sourcing rules that apply to individuals under R&TC Sections 17951 through 17955, and reported on the appropriate line of Schedule CA (540), California Adjustments -Residents, or Schedule CA (540NR), California Adjustments - Nonresidents or Part-Year Residents. Individuals complete only Schedules R-1, R-2, and lines 17, 18a, and 18b on Schedule R. Enter on line 17 the total income from the trade or business after any adjustment for federal and state differences. For more information, see Schedule CA (540). Nonresidents or part-year residents should enter the amount from line 18b on Schedule CA (540NR), Part II, Section B, line 3 or line 5, column E.

**Note:** In completing these schedules, the term "corporation" should be read as "apportioning business activity.'

If an apportioning trade or business is (1) operating as a sole proprietorship owned by a nonresident individual or (2) operating as a single-member disregarded LLC owned by a nonresident individual and therefore treated as a sole proprietorship, for income arising from activities that occur both within and outside California, the single-sales factor formula must be used to determine the California source income of the individual on Schedule R-1. For more information, see Cal. Code Regs., tit. 18 section 17951-4(c)(2).

Nonresident individuals with service or intangible income from a trade or business or profession may have California source income if they have income from California as result of market assignment. See market assignment information in the General Information section, Specific Line Instructions, R&TC Section 25136, and Cal. Code Regs., tit. 18 section 25136-2, for more information.

#### C Partnerships and Limited Liability Companies

Partnerships and LLCs that are classified as partnerships for tax purposes, with income or loss from a trade or business conducted within and outside California, must apportion business income in accordance with the provisions of R&TC Sections 25120 through 25141 (see Cal. Code Regs., tit. 18 section 17951-4).

If an apportioning trade or business conducted by a partner or member is **unitary** with the apportioning trade or business of the partnership or LLC, the partner's or member's distributable share of business income of the partnership is generally treated as business income of the partner. If using the single-sales factor formula, the partner or member must add its share of the partnership's or LLC's sales from business activities conducted within and outside of California to the partner or member's own sales to apportion the combined income. This will be reflected on the partner's or member's own tax return. If using the three-factor formula, the partner or member must add its share of the partnership's or LLC's property, payroll, and sales from business activities conducted within and outside of California to the partner or member's own property, payroll, and sales to apportion the combined income. This rule does not apply to certain taxpayers described by Cal. Code Regs., tit. 18 section 17951-4(d) (5) and (6) subject to the personal income tax law. For more information, see Cal. Code Regs., tit. 18 section 17951-4(d)(5) and (6), and section 25137-1.

If the apportioning trade or business conducted by a partner or member is **not unitary** with the apportioning trade or business of the partnership or LLC, the partnership or LLC apportions its business income separately, using Schedules R, R-1, R-2, R-3, and R-4 only. An apportioning trade or business operating within a partnership or LLC that is **not unitary** with a partner must use the single-sales factor formula on Schedule R-1 for the nonunitary partner's distributable share of income. In completing these schedules **replace** the term "corporation" with "partnership" or "LLC." If an apportioning trade or business operating as a partnership is owned by a nonresident individual, the partnership must use the single-sales factor formula on Schedule R-1 to determine the California source income of the nonresident partner. For more information, see Cal. Code Regs., tit. 18 section 17951-4(d)(1).

For purposes of Schedule R-4, partnerships or LLCs should **not** allocate nonbusiness income from intangibles. The following special rules apply to such income.

Partnership or LLC items of nonbusiness income or loss are considered to be earned by the partner or member. If the partner is a corporation, that income is allocated according to the rules under R&TC Sections 25123 through 25127. Corporations should include such nonbusiness income (loss) on Schedule R, Side 1, on the appropriate line of lines 2 through 8, and, if applicable, lines 19 through 24. For individuals, such income is allocated under the rules applicable to individuals as if earned directly. The rules for determining business or nonbusiness classification are the same as those used for corporations, under Cal. Code Regs., tit. 18 section 25120(c).

For more information, see the instructions for Schedule K-1 (565), Partner's Share of Income, Deductions, Credits, etc., and Schedule K-1 (568), Member's Share of Income, Deductions, Credits, etc., included in the Form 565 and Form 568 Tax Booklets.

## D Water's-Edge Filers

Corporations filing on a water's-edge basis that own controlled foreign corporations must complete form FTB 2416, Schedule of Included Controlled Foreign Corporations (CFC), included in the Form 100W Tax Booklet, and attach it to Form 100W, California Corporation Franchise or Income Tax Return — Water's-Edge Filers.

Water's-edge filers who are subject to the foreign investment interest offset must complete form FTB 2424, Water's-Edge Foreign Investment Interest Offset, included in the Form 100W Tax Booklet, and attach it to Form 100W or Form 100S, California S Corporation Franchise or Income Tax Return. The foreign investment interest offset requires the application of interest expense to offset the foreign dividend deduction. In general, the calculation requires the identification of interest incurred for purposes of foreign investment using the ratio of unassigned foreign assets over unassigned total assets.

For more information regarding water's-edge reporting, get Form 100W Tax Booklet, and see Cal. Code Regs., tit. 18 section 25110.

## E Property Factor

The property factor is a fraction. The numerator is the average value of real and tangible personal property owned or rented and used in California during the taxable year to produce business income. The denominator is the average value of **all** the corporation's real and tangible personal property owned or rented and used during the taxable year to produce business income. Property owned by the corporation that is in transit between states is considered to be located at its destination.

Property is included in the factor if it is actually used or is available for use or capable of being used during the taxable year. It remains in the property factor until its permanent withdrawal is established by an identifiable event such as its sale or conversion to the production of nonbusiness income. Property used in the production of nonbusiness income is excluded from the factor.

Property owned by the corporation is valued at its original cost. In general, "original cost" is the basis of the property for federal income tax purposes (prior to any federal adjustments) at the time of acquisition by the corporation. The original cost is adjusted by subsequent capital additions or improvements, special deductions, and partial disposition because of sale, exchange, abandonment, etc. Depreciation does not reduce original cost.

As a general rule, the average value of property owned by the corporation is computed by averaging the values at the beginning and ending of the taxable year. The Franchise Tax Board (FTB) may require or allow monthly averaging if this method is required to properly reflect the average value of property for the taxable year.

Rented property is valued at eight times the net annual rental rate. The net annual rental rate for any item of rented property is the total annual rents paid for the property, less the aggregate annual subrental rates paid by subtenants if the subrents constitute nonbusiness income. Subrents are not deducted when the subrents constitute business income.

# F Payroll Factor

The payroll factor is a fraction. The numerator is the compensation paid in California during the taxable year to produce business income. The denominator is the total compensation paid during the taxable year to produce business income. Compensation connected with the production of nonbusiness income is excluded from the payroll factor. The total amount "paid" to employees is determined on the basis of the corporation's accounting method. Under the accrual method, all compensation properly accrued is deemed to have been paid.

Regardless of the corporation's method of accounting, at the election of the corporation, compensation paid to employees may be included in the payroll factor by use of the cash method if the corporation is required to report the compensation under that method for unemployment compensation purposes.

**Compensation** – means wages, salaries, commissions, and any other form of remuneration paid to employees for personal services. Payments made to an independent contractor, or any other person not properly classifiable as an employee, are excluded.

Compensation is paid in California if any of the following tests, applied sequentially, is met:

- 1. The employee's service is performed entirely within California.
- 2. The employee's service is performed both within and outside of California, but the service performed outside of California is incidental to the employee's service within California ("incidental" service means any service that is temporary or transitory in nature, or that is rendered in connection with an isolated transaction).
- If the employee's service is performed both within and outside of California, the employee's compensation will be attributed to California if any of the following apply:
  - The employee's base of operations is in California.
  - There is no base of operations in any state in which some part of the service is performed, but the place from which the service is directed or controlled is in California.
  - The base of operations, or the place from which services are directed or controlled is not in any state that some part of the service is performed, but the employee's residence is in California.

**Base of operations** – is the place of a permanent nature from which the employee starts work and returns in order to receive instructions or communications from customers or other persons, to replenish stock or other materials, to repair equipment, or to perform any other functions necessary to the exercise of the trade or profession at some other point or points.

Individuals and partners engaged in the practice of a profession may be subject to special rules for determining the payroll factor. Sole proprietors and partners engaged in the practice of law, accounting, medicine, engineering, or any other profession involving personal services where capital is not a material income producing factor should refer to Cal. Code Regs., tit. 18 section 17951-4(g) through (i) for information regarding computation of the payroll factor.

# **G** Sales Factor

**Single-Sales Factor Formula** – R&TC Section 25128.7 requires all business income of an apportioning trade or business under R&TC Section 25128(b), to apportion its business income to California by multiplying the business income by the sales factor. See General Information H, Computation of Apportionment Percentage; Specific Line Instructions; R&TC Section 25128.7; or go to **ftb.ca.gov** and search for **single sales factor**, for more information.

**Special Apportionment** – A qualified taxpayer (certain cable system operators) that apportions its business income under R&TC Section 25128.7 shall apply the following provisions:

- Qualified sales assigned to California shall be equal to 50% of the amount of qualified sales that would be assigned to California under R&TC Section 25136 but for the application of R&TC Section 25136.1. The remaining 50% shall not be assigned to California.
- All other sales shall be assigned pursuant to R&TC Section 25136.

Qualified taxpayer means a member of a combined reporting group that is also a qualified group. Qualified group means a combined reporting group that satisfies the following conditions: (1) Has satisfied the minimum investment requirement for the taxable year; (2) The combined reporting group derived more than 50% of its United States network gross business receipts from the operation of one or more cable systems. Refer to R&TC Section 25136.1 for more information.

Three-Factor Formula – Any apportioning trade or business, under R&TC Section 25128(b), that derives more than 50% of its "gross business receipts" from conducting one or more qualified business activities, shall apportion its business income to California by using the three-factor formula. See the "qualified business activities" below for more information. See General Information H, Computation of Apportionment Percentage, or R&TC Section 25128(b) for more information.

**Gross business receipts** means all gross receipts after eliminating any gross receipts from intercompany transactions between members of a combined group required to be included in a combined report under R&TC Section 25101 or, if applicable, limited by R&TC Section 25110, whether or not the receipts are excluded from the sales factor by operation of R&TC Section 25137.

The following activities are "qualified business activities" and an apportioning trade or business that is predominantly engaged in these activities must apportion income using the three-factor method.

- Extractive or agricultural business activities are qualified business activities. Extractive business activities are activities relating to the production, refining, or processing of oil, natural gas, or mineral ore. Agricultural business activities means activities relating to any stock, dairy, poultry, fruit, furbearing animal, truck farm, plantation, ranch, nursery, or range. Other activities may qualify. See R&TC Section 25128(d)(2) and Cal. Code Regs., tit.18 sections 25128, 25128-1, and 25128-2 for more information.
- Savings and loan activities are qualified business activities. A savings and loan activity means any activity performed by savings and loan associations or savings banks which have been chartered by federal or state law.
- Banking or financial business activities are qualified business activities. A banking or financial business activity means activities attributable to dealings in money or moneyed capital in substantial competition with the business of national banks.

Unitary corporations, partnerships, and LLCs must apply the more than 50% test to the business receipts of the entire group. If the entire group has more than 50% of its gross business receipts from one or more qualified activities, all members of the group are **not** eligible to use the single-sales factor formula and all members of the group must use the three-factor formula. If the entire group has 50% or less of its gross business receipts from one or more qualified activities, all taxpayer members of the group must use the single-sales factor formula.

The sales factor is a fraction. The numerator is the total gross receipts attributable to California which produced business income during the taxable year. The denominator is the total gross receipts derived during the taxable year from transactions and activities everywhere in the regular course of the corporation's trade or business.

Gross receipts means gross sales less returns and allowances and includes all interest income, service charges, carrying charges, or time-price differential charges incidental to these gross receipts. If federal and state excise taxes (including sales taxes) are passed on to the buyer or included in the selling price of the product, they must be included in gross receipts.

Sales means gross receipts from transactions in the regular course of an apportioning trade or business (see R&TC Section 25120(e) and (f)(1)).

"Gross receipts" means the gross amounts realized (the sum of money and the fair market value of other property or services received) on:

- The sale or exchange of property,
- · The performance of services, or
- The use of property or capital (including rents, royalties, interest, and dividends) in a transaction that produces business income, in which the income, gain, or loss is recognized (or would be recognized if the transaction were in the United States) under the Internal Revenue Code (IRC).
- Amounts realized on the sale or exchange of property shall not be reduced by the cost of goods sold or the basis of property sold.

Gross receipts, even if business income, shall **not** include the following items:

- Repayment, maturity, or redemption of the principal of a loan, bond, mutual fund, certificate of deposit, or similar marketable instrument.
- 2. The principal amount received under a repurchase agreement or other transaction properly characterized as a loan.
- 3. Proceeds from issuance of the taxpayer's own stock or from sale of treasury stock.
- 4. Damages and other amounts received as the result of litigation.
- 5. Property acquired by an agent on behalf of another.
- 6. Tax refunds and other tax benefit recoveries.
- 7. Pension reversions.
- 8. Contributions to capital (except for sales of securities by securities dealers).
- Income from discharge of indebtedness.
   Amounts realized from exchanges of inventory that are not recognized under
- the IRC.
  11. Amounts received from transactions in intangible assets held in connection with a treasury function of the taxpayer's unitary business and the gross receipts and overall net gains from the maturity, redemption, sale, exchange, or other disposition of those intangible assets.
  "Treasury function" means the pooling, management, and investment of intangible assets for the purpose of satisfying the cash flow needs of the taxpayer's trade or business and includes the use of futures contracts and options contacts to hedge foreign currency fluctuations.
- 12. Amounts received from hedging transactions involving intangible assets.

See R&TC Section 25120(f) for more information.

The following are rules for determining "sales" in various situations, as set forth at Cal. Code Regs., tit. 18 section 25134(a)(1):

 In the case of a corporation engaged in manufacturing and selling goods or products, "sales" includes all gross receipts from the sales of such goods or products held for sale to customers in the ordinary course of its trade or business. Goods or products also include other property of a kind that would properly be included in the inventory if on hand at the close of the taxable year.

- In the case of cost plus fixed fee contracts, such as the operation of a government-owned plant for a fee, "sales" includes the entire reimbursed cost, plus the fee.
- 3. In the case of a corporation engaged in providing services, such as the performance of equipment service contracts or research and development contracts, "sales" includes the gross receipts from the performance of such services, including fees, commissions, and similar items.
- 4. In the case of a corporation engaged in renting real or tangible property, "sales" includes the gross receipts from the rental, lease, or licensing the use of the property.
- 5. In the case of a corporation engaged in the sale, assignment, or licensing of intangible personal property such as patents and copyrights, "sales" includes the gross receipts therefrom.
- 6. In the case of a corporation that derives receipts from the sale of equipment used in its business, these receipts constitute "sales." For example, a truck express company owns a fleet of trucks and sells its trucks under a regular replacement program. The gross receipts from the sales of the trucks are included in the sales factor.

Under certain fact patterns a taxpayer may petition FTB for a reasonable alternative to the standard allocation and apportionment. A taxpayer must show that the standard allocation and apportionment do not fairly represent the taxpayer's California business activities and that its proposed alternative method of apportionment is reasonable. See Cal. Code Regs., tit. 18 section 25137 and FTB Notices 2004-5, 2017-05, and 2018-02, for more information.

See Specific Line Instructions for Schedule R-1 for more information.

#### H Computation of Apportionment Percentage

**Corporations using the Single-Sales Factor Formula**. When computing the apportionment percentage for Schedule R-1, Part A, line 2, divide the total sales in column (b) by the total sales in column (a) and multiply the result by 100.

**Corporations using the Three-Factor Formula**. When computing the average apportionment percentage for Schedule R-1, Part B, line 5, divide the total percent on line 4 by the number of factors that have amounts in column (a). For agricultural, extractive, savings and loans, and banking and financial business activities, the denominator is three (property, payroll, and sales). Those factors with zero balances in the totals of both column (a) and column (b) will not be included in the fraction. For example, if the corporation has no payroll then the average apportionment percentage would be computed by entering 1/2 of line 4 instead of 1/3 of line 4.

## **Consistency in Reporting**

L

Corporations that changed the way the following items were treated in prior year tax returns, must disclose the nature and extent of these changes on Schedule R-2, line 7. Disclose any changes to the following:

- Classification of income as business or nonbusiness income.
- Valuation of property or inclusion of property in the property factor.
- Determination of the amount of compensation paid that is used in the payroll factor.
- Inclusion of gross receipts in the sales factor.

Disclose only inconsistencies in the valuation or assignment of items in the three factors that materially affect the apportionment percentage. On Schedule R-2, line 6, explain (with references to the laws or regulations of the other state) any inconsistencies in the determination of nonbusiness income and in the factors due to a difference in state laws or regulations. Show the amount of inconsistency on a state-by-state basis.

When a corporation sells tangible personal property that is shipped from California and assigned to a state in which the corporation does not file a tax return or report, the corporation must identify the state to which the property is shipped, report the total amount of sales assigned to that state, and furnish the facts that the corporation relied on in establishing jurisdiction to tax by that state.

#### J Computation of Interest Offset

The U.S. Supreme Court held California's interest offset provision (R&TC Section 24344(b)) to be unconstitutional in circumstances in which nonbusiness dividends or interest which are allocated outside of California exist within a unitary group (*Hunt-Wesson* vs. *Franchise Tax Board* (2000) 120 S.Ct. 1022). As provided in FTB Notice 2000-9, the statute continues to apply, for all corporations, to interest expense assigned to business interest income.

The portion of the interest offset that assigns interest expense to nonbusiness interest and dividend income shall apply only to interest expense assignable to nonbusiness interest and dividend income allocated to California. If no dividend or interest income is classified as nonbusiness income on Schedule R, line 2 and line 3, it is not necessary to complete Schedule R-5. Intercompany interest paid from one member of a combined reporting group to another is not included in the interest offset computation.

In any case in which the tax of a corporation is or has been determined in a combined report with another corporation, all dividends paid by one to another of such corporations are, to the extent dividends are paid out of the earnings and profits of the unitary business, eliminated from the income of the recipient and are not taken into account for interest offset purposes.

If a California domiciliary's income is subject to apportionment by formula, the corporation's interest expense deduction is limited to interest income subject to apportionment plus the amount, if any, that the balance of interest expense exceeds nonbusiness interest and nonbusiness dividend income of the California domiciliary.

Interest expense not deductible under the preceding paragraph is directly offset against nonbusiness interest and nonbusiness dividend income.

Use Schedule R-5 to make the interest expense computation. Enter on Schedule R, line 16 and line 26, the amount of interest offset from Schedule R-5, line 7 or line 16.

If supplemental Schedule Rs are required, the interest offset shall not be applied on more than one Schedule R.

#### K Income (Loss) from a Separate Trade or Business

If a corporation conducts two or more nonunitary businesses, the business income from each trade or business must be separately apportioned, see Cal. Code Regs., tit. 18 section 25120(b). Enter the **total** separately apportionable business income (loss) on Schedule R, Side 1, line 11 and **California** separate business income (loss) apportionments on Schedule R, Side 2, line 29. Attach a supplemental Schedule R for each separate business.

#### L Business Income (Loss) Deferred from Prior Years

This applies to certain installment sales (see FTB Legal Ruling 413), and certain long-term contracts (see Cal. Code Regs., tit. 18 section 25137-2). Enter the **total** deferred business income (loss) from prior years on Schedule R, Side 1, line 12 and **California** deferred business income (loss) from prior years' apportionments on Schedule R, Side 2, line 30.

# M Capital Gain (Loss) Netting

California conforms to the federal provisions for netting gains and losses from involuntary conversions, IRC Section 1231 assets, and capital assets. If the netting process results in net capital losses, the losses are not deductible in the current year, but may be carried over to subsequent years.

Corporations that are subject to a separate apportionment formula other than the current year formula or filing a combined report should use Schedule R, line 13 to reverse the capital gain amounts reported on Schedule R, line 1a and report the gain on Schedule R, line 32 as explained below.

For corporations that are **not** in a combined reporting group:

- If the capital gain is included on Schedule R, line 1a and is subject to a separate apportionment formula other than the current year formula, enter the capital gain on Schedule R, line 13 and enter the post-apportioned capital gain amounts on Schedule R, line 32.
- If the capital gain is not included on Schedule R, line 1a and is not subject to a separate apportionment formula other than the current year formula, include the capital gain on Schedule R, line 1a.
- If the capital gain is not included on Schedule R, line 1a and is subject to a separate apportionment formula other than the current year formula, enter the post-apportioned capital gain amounts on Schedule R, line 32. Do not enter an amount on Schedule R, line 1a or line 13.

For corporations that are in a combined reporting group:

- If the capital gain is included on Schedule R, line 1a, enter the capital gain on Schedule R, line 13 and enter the post-apportioned capital gain amounts on Schedule R, line 32.
- If the capital gain is not included on Schedule R, line 1a, enter the post-apportioned capital gain amounts on Schedule R, line 32. Do not enter an amount on Schedule R, line 13.

For a combined reporting group only, the members' business gains and losses in each class (i.e., the classes are involuntary conversions, IRC Section 1231 short-term capital, or long-term capital) are combined, and each taxpayer member determines its share of the business gain/loss items based on its apportionment percentage. Then, each taxpaver member applies the federal netting rules to its share of post-apportioned business gain/loss items and its California-source nonbusiness gain/loss items. Enter the total amount of the combined post-apportioned and allocated capital gain (loss) on Schedule R, line 32. If a net loss results for any taxpayer member, it may be carried forward for up to five years.

For more information regarding the application of the capital loss limitation in a combined report and the capital loss carryover, see Cal. Code Regs., tit. 18 section 25106.5-2 and get FTB Pub. 1061, Guidelines for Corporations Filing a Combined Report.

#### N Contributions Adjustment

There may be differences between the federal and California amount. In general under California law, corporations may deduct contributions only to the extent of the corporation's basis in the asset being contributed.

The limit for the charitable contributions deduction is 10% of a corporation's California net income before deducting contributions, adjusted for the use of the apportionment formula and any nonbusiness income and losses. Contributions that exceed the 10% limit may be carried over for up to five taxable years.

For purposes of the charitable contribution limitation, net income is to be computed without regard to deductions for items included in Art. 2, Ch. 7, of the Corporation Tax Law (other than organizational expenses). Such adjustments should be included on Schedule R-6, line 3. Refer to R&TC Section 24358.

Use Schedule R-6 to compute deductible contributions for state purposes. If the contributions deducted do not exceed the 10% limit, and no nonbusiness income is reported on Schedule R, generally it is not necessary to complete Schedule R-6. However, if the corporation has separately apportioned income, a contributions adjustment may be needed.

# **O** Combined Report

The unitary method of computing California income is required when two or more corporations are engaged in a unitary business, a portion of which is carried on in California. A tax return for each corporation subject to the Corporation Tax Law is required, unless Schedule R-7 is filed with the FTB. For more information, get FTB Pub. 1061 and see Cal. Code Regs., tit. 18 section 25106.5.

#### P Group Return Election

As a convenience for taxpayers, a group of unitary corporate taxpayers may elect to file a single group return. The election applies **only** to those members of a unitary group which are taxpayers (i.e., are themselves subject to the California income or franchise tax). **Do not** complete the Schedule R-7 for unitary groups that have only one California taxpayer. (See Cal. Code Regs., tit. 18 section 25106.5-11). The designated **key corporation** makes the election on behalf of itself and the electing taxpayer members by completing Schedule R-7 and attaching the schedule to the return. Schedule R-7 is effective only for the taxable year with which it is filed. In order to make a valid election, the key corporation's powers, rights, and privileges must not be suspended or forfeited. For the requirements that must be satisfied in order for a corporation to be deemed a key corporation, see Cal. Code Regs., tit. 18 section 25106.5-11(b).

Attach the Schedule R behind the California tax return and prior to the supporting schedules.

**Note:** The parent corporation of a unitary group should only be designated as the key corporation if it is qualified or incorporated in California, or if it is doing business in California. Combined returns are often filed with a parent corporation that is neither qualified nor doing business in California designated as the key corporation. This can result in an erroneous assessment of minimum tax to the parent corporation.

By filing a single group tax return and the completed Schedule R-7, each electing member indicates acceptance of all terms and conditions set forth in Schedule R-7. The single group return satisfies the requirement of each electing taxpayer member to file its own tax return (See Cal. Code Regs., tit. 18 section 25106.5-11). Failure to complete all of the items requested in this election may result in: 1) incorrect processing of the tax return; 2) electing member(s) Schedule R-7 election may be disallowed. If an electing member(s) Schedule R-7 election is disallowed, they must file a separate California return.

The tax liability of each taxpayer member of the unitary group is computed using the combined reporting rules provided in Cal. Code Regs., tit. 18 sections 25106.5 through 25106.5-10, and the instructions in FTB Pub. 1061. The tax liabilities of each of the electing taxpayer group members are then separately identified, aggregated, and reported on the group return.

**Corporations That Cannot Elect to File a Group Return** – Due to statutory filing requirements, California taxpayers may not be included in a group return unless all of the following apply:

- 1. The taxpayer's taxable year is the same as or wholly within the key corporation's taxable year.
- The due date of the taxpayer's tax return for the taxable year is the same as the due date of the key corporation's tax return.

In addition, corporations may not file a group return if more than one unitary business is being conducted by any one taxpayer. **Tax Liability of Electing Members** – Show the total tax liability for each electing corporation on Schedule R-7 in the "Total self-assessed tax" column.

The liability of each corporation included in the group return is the same as if each member of the group filed a separate return. Thus, it is necessary to determine each corporation's share of the combined report income apportioned to California using the method prescribed by Cal. Code Regs., tit. 18 section 25106.5. Each member then applies its own nonbusiness income or loss and its own net operating loss (if applicable) to that amount to arrive at the corporate taxpayer's net income (loss) for state purposes. In determining the member's tax liability, tax credits authorized by Chapter 3.5 of the Corporation Tax Law may be claimed only by the particular member that is eligible for the credit unless provided by statute to the contrary. Each member incorporated, qualified to do business, or doing business in California must pay at least the minimum franchise tax provided for in R&TC Sections 23153 and 23181. On a separate schedule, clearly show the computation of the tax liability for each member of the group. Get FTB Pub. 1061 for examples of the computational detail that should be provided.

**Caution:** 1) If the information on Schedule R-7, Part I, Section A, is not filled out completely, the electing member(s) Schedule R-7 election may be disallowed. If an electing member(s) Schedule R-7 election is disallowed, they must file a separate California return. 2) Failure to indicate each member's correct self-assessed tax liability may result in incorrect processing if separate assessments or refunds are required. (See FTB Legal Ruling 95-2).

**Payment of Tax** – Any tax required to be paid with the single group return should normally be paid by the key corporation on behalf of its members, using the key corporation's California corporation number. In addition, if the group has made an election for the preceding taxable year, estimated taxes and payments with extension of time to file for the taxable year should be made by the key corporation on behalf of the members, using the key corporation's California corporation number.

If the corporation must pay its tax liability electronically, all payments must be remitted by electronic funds transfer (EFT), electronic funds withdrawal (EFW), Web Pay, or credit card to avoid penalties. For information on who is required to make EFT payments, go to **ftb.ca.gov** and search for **eft**, or call 916.845.4025.

## **Specific Line Instructions**

#### Schedules R, and R-1 through R-6, Entity name and identification number fields

Name(s) as shown on your California tax return – Enter the individual or business name in this field.

Entity Identification number – For an individual, enter the Social Security Number (SSN) or Individual Taxpayer Identification Number (ITIN). For a business enter the corporation number. If the business does not have a corporation number, then enter the CA SOS file number or FEIN.

#### Schedule R-1, Apportionment Formula Part A Standard Method — Single-Sales Factor Formula Line 1a

Gross receipts from sales of tangible personal property with a destination in California (except sales to the U.S. government) are attributable to California if the property is delivered or shipped to a purchaser within California regardless of the freight on board point or other conditions of sale.

The California sales of each corporation within a combined reporting group will be taken into account in the apportionment of business income to California, including amounts attributable to entities exempt from taxation in California such as entities protected by Public Law (P.L.) 86-272. For more information, see Cal. Code Regs., tit. 18 section 25106.5(c)(7)(A)(1-3), *Appeal of Finnigan Corporation*, Opn. on Pet. for Rehg., 88-SBE-022A (1/24/1990), FTB Pub. 1050, Application and Interpretation of Public Law 86-272, and R&TC Section 25135(b).

If the corporation's income is exempt under P.L. 86-272, and the corporation is not in a combined report, and not apportioning or allocating income to California, then the corporation does not need to attach Schedule R to the tax return.

#### Line 1b

Gross receipts from sales of tangible personal property to the U.S. Government are attributable to California if the property is shipped from California even if the corporation is taxable in the state of destination. Only sales for which the U.S. Government makes direct payment to the seller, according to the terms of a contract, constitute sales to the U.S. Government. Thus, as a general rule, sales by a subcontractor to the prime contractor (the party to the contract with the U.S. Government), do not constitute sales to the U.S. Government.

Gross receipts from sales of tangible personal property (except sales to the U.S. Government) which are shipped from an office, store, warehouse, factory, or other place of storage within California are assigned to California unless a member of the seller's combined reporting group is taxable in the state of destination. If a member of the seller's combined reporting group is taxable in the state of destination, then the gross receipts from that sale are excluded from the California sales factor numerator.

A corporation is taxable in the state of destination if it meets either one of the two following tests:

- The corporation is subject to a net income tax, a franchise tax measured by net income, a franchise tax for the privilege of doing business, or a corporate stock tax because of its business activity in another state.
- 2. Another state has jurisdiction to tax net income, regardless of whether or not that state imposes such a tax on the corporation.

The first test applies only if a corporation carries on business activities in another state. However, the corporation is not taxable in another state if the corporation meets **any** of the following:

- Files and pays tax voluntarily, when not required to do so by the laws of that state.
- Pays a minimal fee for qualification, organization, or for the privilege of doing business in that state, but does not actually engage in business activities in that state.
- Engages in some activity, not sufficient to be taxed, and the minimum franchise tax bears no relation to the corporation's activities in that state.

The second test applies if the corporation's business activities are sufficient to give the state jurisdiction to impose a net income tax under the Constitution and statutes of the United States. Jurisdiction to tax is not present if the state is prohibited from imposing the tax because of P.L. 86-272.

Any transportation of goods by vehicle is a form of shipment, whether the vehicle is owned by the seller, the purchaser, or a common carrier. If a seller transfers possession of goods to a purchaser at the purchaser's place of business in California, the sale is a California sale. However, if goods are transferred to the purchaser's employee or agent at some other location in California and the purchaser immediately transports the goods to another state, the sale is not a California sale. (See FTB Legal Ruling 95-3.)

#### Line 1c

Gross receipts from other than tangible personal property are assigned to California using market assignment. The market assignment method and single-sales factor apportionment may result in California sourced income or apportionable business income if a taxpayer is receiving income from intangibles or services from California sources. Such income is determined as follows:

- Sales from services are assigned to California to the extent that the purchaser of the service receives the benefit of the service in California.
- Sales of intangible property are assigned to California to the extent that the intangible property is used in California. For marketable securities, the sales are in California if the customer is in California.
- Sales from the sale, lease, rental, or licensing of real property are assigned to California if the real property is located in California.
- Sales from the rental, lease, or licensing of tangible personal property are in California if the property is located in California.

See R&TC Section 25136, and Cal. Code Regs., tit. 18 section 25136-2, for more information.

#### Line 1d

If an apportioning trade or business conducted by a partner or member is **unitary** with the apportioning trade or business of the partnership or LLC (treated as a partnership), the partner or member must add its share of the partnership's or LLC's sales from business activities conducted within and outside of California to the partner's or member's own sales.

See General Information G, Sales Factor, for more information.

# Part B Three-Factor Formula

#### Line 3a and Line 3b

See the instructions in Part A for Line 1a and Line 1b. For more information on the sales factor rules for Banks and Financials, see Cal. Code Regs., tit. 18 sections 25137-4.2 and 25137-10.

# Schedule R-2, Sales and General Questionnaire

#### Line 5b

If the taxpayer changed reasonable approximation method to assign sales from the prior year return, check the "Yes" box. If there is no change in the method used, check the "No" box. A check in the "Yes" box is an indication that the taxpayer requests permission from the FTB to use a different method than previously. For more information, see Cal. Code Regs., tit. 18 section 25136-2(h)(2)(A).